

FOR IMMEDIATE RELEASE

NxStage Medical Signs Transportation Services Contract with Transplace

Third-Party Logistics Provider to Manage North American Freight Flows

May 27, 2009 (Dallas, TX) – Transplace, a leading provider of transportation management services and logistics technology solutions, today announced a contract with NxStage Medical Inc. to manage shipments of dialysis products across North America. NxStage chose the non-asset based third-party logistics (3PL) provider to move product shipments from Mexico as well as to their customers throughout the United States. Transplace will use its Transportation Management System (TMS) and business intelligence reporting and analytics capabilities to provide NxStage with real time shipment visibility and detailed reporting capabilities.

Headquartered in Lawrence, Mass., NxStage Medical is a medical device company that develops, manufactures and markets innovative systems for the treatment of end-stage renal disease, acute kidney failure and fluid overload.

NxStage Medical Vice President of Planning and Logistics Judith Taylor said, “As we continue to grow, it’s important that NxStage has a strong partner that deeply understands all aspects of the supply chain. Transplace will assist us through technology and experience to satisfy the needs of NxStage Medical and give us the visibility we need to help us meet our customers’ needs.”

“Our common technical operating platform provides seamless visibility to border crossing processes. Transplace Mexico gives NxStage immediate access to the status of all their shipments by leveraging our enterprise deployment of the Microsoft Business Intelligence suite, fed directly in real time from our web-native operating platform,” said Troy Ryley, Transplace Mexico managing director. “By showing NxStage the capabilities of the Transplace TMS, they made their choice of provider based not only on the accurate real-time visibility and exception management processes they need today, but also on the knowledge and expertise available for them to take advantage of tomorrow.”

About NxStage

NxStage Medical, Inc. is a medical device company, headquartered in Lawrence, Massachusetts, USA, that develops, manufactures and markets innovative products for the treatment of end-stage renal disease, or ESRD, and acute kidney failure. For more information on NxStage and its products, please visit the company's website at www.nxstage.com.

About Transplace

Transplace is a non-asset based third-party logistics (3PL) provider offering manufacturers and retailers the optimal blend of logistics technology and transportation management services. From complete logistics management outsourcing to intelligent transportation management systems (TMS) to supply chain network planning and design to high-quality brokerage services, Transplace has proven the ability to deliver both rapid return on investment and consistent value to customers. The company is recognized among the elite 3PLs in North America by a customer base that includes many of the largest shippers in the world.

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In 2008, Transplace was awarded with the *Global Logistics and Supply Chain Strategies* “100 Great Supply Chain Partners” distinction for the fifth consecutive year and by *Supply & Demand Chain Executive* as a “Top 100” provider in supply chain transformation for the fourth consecutive year. In addition, Transplace was recognized by *Inbound Logistics* as a Top 10 3PL for the sixth consecutive year, and was awarded *Logistics Management’s* Quest for Quality award for the 3PL category. To learn more about Transplace, please visit www.transplace.com.

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