

**FOR IMMEDIATE RELEASE****Fresenius Medical Care Awards Long-Term Partner Transplace with Contract Renewal**

*Relationship Continues Supply Chain Efficiency and Sustainability Efforts Through the Transplace Transportation Management System and Fresenius' TruBlu Logistics Fleet*

**November 18, 2009 (Dallas, TX)** – Transplace, a leading provider of transportation management services and logistics technology solutions, today announced the continuation of its relationship with Fresenius through a full contract extension. The partnership continues Fresenius' use of the award-winning Transplace Transportation Management System (TMS) and its cutting-edge business intelligence analytics.

[Fresenius Medical Care](#) is a dialysis provider of health care products and services. The company has more than 2,400 dialysis clinics providing treatment to almost 200,000 patients around the world. Fresenius Medical Care is the world's leading provider of dialysis products such as hemodialysis machines, dialyzers and related disposable products. Fresenius created a Supply Chain service brand called "TruBlu Logistics", a private fleet of more than 400 trucks responsible for transporting medical supplies to its core renal business and to some of the nation's largest medical suppliers and care providers.

"Since the start of our relationship with Fresenius, they were proactively looking for a partner who could help them grow their company to the next level in North America," said George Abernathy, executive vice president and chief operating officer of Transplace. "Giving our customers a clear pipeline for viewing their freight is a top priority for us. Transplace's industry-leading TMS has continued to provide the visibility Fresenius needs for optimization of their freight and their transportation assets in the U.S. and Mexico. In addition, through our commitment to improving operational efficiency and driving cost out of the supply chain, we enable Fresenius by helping to establish sustainable operations through its supply chain and its TruBlu fleet."

Transplace's TMS provides visibility for Fresenius's [TruBlu Fleet](#) in order to transport loads for customers – including Sunny Delight – within the Transplace network. This leads not only to decreased fuel costs and a reduction of empty miles and emissions, but it also delivers collaborative efficiencies across the supply chain.

According to Ellen Iobst, chief sustainability officer and senior vice president, manufacturing and technology for Sunny Delight Beverages Co. (SDBC), "Like SDBC, Transplace is committed to reducing the carbon footprint of its transportation operations, and that dedication then channels directly into its customers' sustainability goals."

Jim Loendorf, senior director, Materials Management, Fresenius Medical Care stated: "The partnership with Transplace provides us with support through superior, proprietary technology that was developed specifically for management of transportation. By fully integrating with the Transplace Transportation Management System, we've seen significant savings and supply chain improvements. As we move into the next phase with our dedicated TruBlu fleet, Transplace is the best partner to lead us into sustainable practices and continuous moves for our customers. "

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### **About Fresenius Medical Care**

Fresenius Medical Care is the world's largest integrated provider of products and services for individuals undergoing dialysis because of chronic kidney failure, a condition that affects more than 1,770,000 individuals worldwide. Through its network of 2,471 dialysis clinics in North America, Europe, Latin America, Asia-Pacific and Africa, Fresenius Medical Care provides dialysis treatment to 190,081 patients around the globe. Fresenius Medical Care is also the world's leading provider of dialysis products such as hemodialysis machines, dialyzers and related disposable products. Fresenius Medical Care is listed on the Frankfurt Stock Exchange (FME, FME3) and the New York Stock Exchange (FMS, FMS/P).

### **About Transplace**

Transplace is a non-asset based third-party logistics (3PL) provider offering manufacturers and retailers the optimal blend of logistics technology and transportation management services. From complete logistics management outsourcing to intelligent transportation management systems (TMS) to supply chain network planning and design to high-quality brokerage services, Transplace has proven the ability to deliver both rapid return on investment and consistent value to customers. The company is recognized among the elite 3PLs in North America by a customer base that includes many of the largest shippers in the world.

In 2009, Transplace was awarded with the *Global Logistics and Supply Chain Strategies* "100 Great Supply Chain Partners" distinction for the sixth consecutive year and by *Supply & Demand Chain Executive* as a "Top 100" provider in supply chain transformation for the fourth consecutive year. In addition, Transplace was recognized by *Inbound Logistics* as a Top 10 3PL for the seventh consecutive year. To learn more about Transplace and the people behind "I Am Transplace," please visit [www.transplace.com](http://www.transplace.com).

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